



SDI
we're there.®

advisory services. technology delivery. SmartSourcingSM long-term support. www.sdienterprises.com



SDI developed First Response Command Plans for the nation's second largest Fire Department, delivering critical building information for first responders.

A Passion for Purpose.

It's what makes SDI different from a long list of technology providers. Our team of IT professionals bring a deep passion for providing critical services to our clients. From securing our airports to enabling 911 calls to educating our children to moving public transit - we know that our work has a real impact on our community.

And it shows, especially in these challenging times.

SDI brings all of the capabilities of a national, top-tier systems integrator within a local, responsive partner. We pride ourselves on delivering higher levels of service - at a more aggressive price - than the typical technology services provider. From our unmatched executive attention, "A" team professionals and our diverse workforce, SDI clients trust that "we're there" when you need us.

Commitment. Urgency. Bottom-line results. It's what clients can expect from SDI.

And we're there.

SDI is a systems integrator focusing on mission-critical systems and infrastructure of capital asset intensive organizations that are directly impacted by Homeland Security issues.

With over 19 years of critical systems experience and a team of over 140 highly-certified business professionals and technicians, SDI provides advisory services, technology delivery and SmartSourcingSM long-term support. From 911 centers to school campuses to airports to commercial real estate portfolios, SDI's professionals are trusted to keep mission-critical systems fully operational, running within a secured environment while maintaining peak efficiency.

SDI embodies the technical breadth, depth of talent, and complex systems experience of a national, top-tier systems integrator with a reputation of delivering on our projects until our clients are successful.

Some of the nation's largest entities trust SDI to design, deploy and support their critical systems:

- Nation's largest convention center
- Largest commercial property owner in U.S.
- Largest city aviation authority in nation
- Largest water purification plant in world
- Largest wastewater treatment plant in the world
- Largest district cooling system in U.S.
- One of the largest bus services in North America
- 2nd busiest airport in the world
- 2nd busiest airline in the world
- 2nd busiest 911 call center in the nation
- 2nd largest public transit in U.S.
- 2nd largest fire department in U.S.
- 2nd ranked commuter rail system in U.S.
- Nation's 3rd largest public school system
- 5th busiest sea port in North America
- DHS-funded state emergency operations center

SDI By The Numbers:

- 19 Years of public industry experience
 - \$27M in revenues in 2008
 - 18 years EBITDA positive
 - Backed by strong team of private equity investors
 - 140 long-term/repeat clients
 - 140 business and technology professionals, averaging 15 years of industry experience per employee
 - Highly certified technicians versed in industry methodologies
 - Spin-off of nationally-recognized engineering firm Environmental Systems Design (ESD)
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SDI designed, deployed and maintains an integrated digital video surveillance and biometric access control environment for a Category X airport, delivering increased situational awareness at a low cost of ownership.



SDI's technology-based solutions deliver higher levels of security, increased productivity, and lower operating costs.

SDI has focused its expertise in solutions that address the needs of capital asset-intensive organizations with highly mission-critical environments. From water utilities to public transportation agencies to 911 center, clients trust SDI to deliver reliable technical solutions that are functionally operational and dramatically improve performance, including:

Safety and Security

SDI takes a unique, integrated approach to the design, construction and operations of technology-enhanced security systems. Our underlying vision of interconnecting system components results in client cost-efficiencies, high-performing systems and quick incident resolution. SDI offers proven solutions to create state-of-the-art incident management systems that enable our public safety clients to prevent, protect, respond and recover from a wide range of hazards, including:

- Digital/Megapixel Video Surveillance Systems
- Intelligent Video/Analytics
- Access Control/Biometric Identity Management
- Dispatch/Incident Management Systems
- Physical Security Information Management
- Mass Notification Systems
- Command Center CONOPS and Design
- Evacuation Planning/Signage
- Physical Security SmartSourcing

Technology Infrastructure

SDI provides management, operations, installation and optimization services for our client's critical technology infrastructure to assist strategic projects, and as a long-term support partner:

- Enterprise Technology Consulting
 - o Enterprise Architecture Design
 - o Strategic Infrastructure Assessment
 - o Independent Verification and Validation (IV&V) / Commissioning
 - o Technology Planning, Engineering, & Transformation
 - o Security, Compliance and Continuity Services
 - o E-Rate management services
- Infrastructure Systems Integration Services
 - o Architecture Implementation
 - o Wireless: Fixed and Mobile
 - o Data Center Optimization
 - o Virtualization
 - o Directory Services
- Enterprise Infrastructure Management
 - o Technology Project Management
 - o Portal Solutions / SharePoint
 - o Information Security
 - o Directory Services
 - o Identity Management
 - o IT Asset Management
- Performance Engineering
 - o Load Balancing
 - o Load Testing and Tuning for server, network, web, database, application, wireless
 - o Storage Optimization
 - o Technology Consolidation

- Technology SmartSourcing
 - o ITIL based support processes
 - o Desktop support
 - o Server Support
 - o Network support
 - o Help Desk Services
 - o Network Monitoring, trending and reporting
 - o Automated dispatch of field engineers
 - o SLA measurement and reporting
 - o Chronic/Intermittent Problem tracking and resolution
 - o Utilization reporting

Enterprise Performance

From vehicle fleets to personnel to property across a portfolio, SDI delivers proven technology-based tools to maximize the performance of critical organization's assets. SDI has deep credentials in technology tools that have clearly demonstrated ROI, including:

- Enterprise Asset Management
- Time and Attendance Systems
- Intelligent Transportation Systems
- Independent Verification and Validation (IV&V)
- Enterprise Collaboration Tools
- Real Estate Portfolio Optimization
- Project/Program Management
- Application Development/Recovery
- Systems Integration
- Application SmartSourcing

SDI conducted an Independent Verification and Validation assessment for a state Benefit Information System being implemented by a tier-one system integrator, enabling a successful implementation that met Senior Management's expectations.

Comprehensive Breadth of Services

To complement each solution area, SDI provides a wide spectrum of services that address the full life-cycle of a technology initiative. From initial concepts, to systems implementation, down to routine maintenance and long-term systems support, SDI offers deep credentials and a highly-certified team of technical professionals to drive technology to maximum functionality and performance:

Advisory Services

SDI is a trusted advisor to many complex organizations, assisting them with taking advantage of the tremendous opportunities offered by emerging technologies. Vendor-independent-SDI is not tied to any hardware or software suppliers, and as a result, our advice is truly in the best interest of each of our clients. SDI advisory teams work with our clients to analyze business issues and their technology fixes, providing clients with:

- Needs/requirements assessments
- Enterprise systems architecture
- Strategic IT planning
- Design/Build/Construction Technology Oversight

Technology Delivery

To deliver technology solutions that meet functional and performance requirements, SDI utilizes a multi-disciplinary approach to avoid costly time delays and future technology incompatibility issues. From ERP to command center technologies, SDI delivery teams employ best-practice methodologies, resulting in maximum return on clients' investment in IT infrastructure as well as customer satisfaction.

SmartSourcingSM Operational Support

SDI provides turn-key 24/7/365 support so our clients can be assured their mission-critical systems will be ready when they are needed. SDI's SmartSourcing program includes 24 hour field service support and maintenance, with professionally trained, embedded technicians either on-site or oncall, providing:

- Project Management
- Technology application support
- Remedial repairs
- Preventive Maintenance
- Network management
- Server support
- Database administration, data maintenance, security and back-ups
- Physical hardware maintenance
- Product vendor contract management



SDI's quadlingual approach to technology implementation draws on our expertise across construction, technology and facilities management and security disciplines, eliminating costly scope gaps and driving cost-efficiencies and operational functionality.

- Hardware/software upgrades and enhancements
- Spare parts management

Managed according to Service Level Agreements (SLAs), SDI's SmartSourcing provides regular program governance reporting and custom reporting to suit our client's requirements. Our comprehensive support services ensure the reliable operation of clients' technology environment on a daily basis.

SDI continues to add to our proven track record of delivery accomplishments, delivering high-performance systems and infrastructure “on time, on scope, and on budget.”

Megapixel Surveillance System Implementation for the TSA

SDI designed and implemented megapixel camera technology at TSA checkpoints at a Category X airport, allowing investigation of possible incidents at each screening lane and x-ray machine. Because of the high resolution and the ability to ‘zoom in,’ the megapixel cameras will significantly improve the quality of information that is captured at the Checkpoint areas for forensic uses. The megapixel technology delivers a more complete, panoramic view of the entire screening area, cost-effectively reducing overall camera count as well as using existing network infrastructure. The solution produces multiple image streams, allowing for the simultaneous capture of zoomed areas of interests as well the complete high definition image.

Federal E-Rate Technology Delivery

SDI delivered a highly reliable network that could span over 43 miles of ocean to connect 51 schools across three Caribbean Islands. Able to withstand the adverse environment of the Islands - including rain fade conditions and mountainous terrain - the SDI installed network consistently meets E-Rate/client requirements, including 99.9 percent uptime, allowing classrooms, schools and administrative support locations to

communicate with each other and over the Internet efficiently.

Video Analytics at a US Category X Airport

SDI designed and implemented an integrated surveillance system to read license plate information on vehicles entering the client airport property. The system immediately compares captured data against a crime database, automatically generating alarms for any stolen vehicles, outstanding warrants, and other violators. SDI also utilizes video analytics on surrounding roadways to automatically generate alerts for vehicles that stop in critical security areas of interest, and to actively monitor passenger traffic around airport checkpoints for potential security breaches.

Reverse 911 Implementation at the Nation’s 2nd Largest 9-1-1 Call Center

The SDI Team’s implementation of a Reverse 9-1-1 call back system enables authorities to reach the public in an expeditious manner to provide emergency instructions in the event of a crisis via a prerecorded action message. The system will deliver cellular messaging and interactive 2-way paging functionality; TTY and Voice Over Internet-Protocol (VoIP) compatible; fax


cable for “blast fax” features; and have an Geographic Information System (GIS) mapping interface. The R911 system was used to send out notifications to over 900,000 citizens alerting them of traffic/parking restrictions on election day.

Wireless Biometrics at a US Category X Airport

Wireless Biometrics have been deployed at all airport security posts, allowing airport security officers to use biometric data to authorize entry onto the secured areas of the airport. Officers also have the ability to conduct random authentication challenges and sweeps using mobile biometric readers, utilizing an SDI deployed wireless mesh network.

Intelligent Transportation System (ITS)/Fiber Optics Technical Support at State Toll Highway Authority

SDI provides on-site technical engineering services for the Tollway, delivering advisory services and technical support of its ITS equipment, fiber optics infrastructure, and Traffic Incident Management System communications and networking, which includes CCTV cameras, vehicle detectors, permanent and portable dynamic message signs, weigh-in-motion stations, and road weather information stations. Significant projects include the design of an ITS



SDI provides on-site technical support for a major municipal water and sewer utility's customer billing system with integrated automated meter reading, providing the means to record and bill for nearly a billion gallons of drinking water a day in a cost-effective, efficient and manageable way.

and fiber optic cable asset management system, video and network architecture design taking the Tollway from analog to digital media; and Independent Verification and Validation (IV&V) of the current electronic tollway collection system.

“Bus of the Future” Mobile Access Router Infrastructure Support

The SDI Team maintains critical infrastructure for the web-based bus tracking system at the second largest public transit system in the nation, which provides transit riders with access to real-time bus locations and expected arrival times at bus stops. With the transit's use of cutting-edge technology components, SDI provides reliable technical support to keep existing buses live on the Bus Tracker system as it rolls out its aggressive enterprise fleet implementation. The SDI-supported infrastructure also provides the Authority with a mobile technology platform for future potential mobile data, traffic and security management applications.

Real Estate Portfolio Optimization for Largest Property Owner in US

As part of due diligence for the pending sale of an marquee real estate portfolio, the SDI team verified 116 million square feet of property across the nation to

determine rentable square footage for the prospective buyer. Based on SDI's expedited field work and Building Owners and Managers Association (BOMA) recalculations, the portfolio grew by 6.8 million rentable square feet for a 6.18% increase. Aside from the significant financial benefit, our client continues to access instant information on floor plans, space allocations, locations, lease information, vacancies, and usable and rentable square footages at sdiprofolio.com.

City-wide Fleet Management System Implementation and Support

SDI delivered a turn-key integrated information system allowing the efficient management of repairs to approximately 11,500 vehicles owned and operated by a major municipality. The SDI team analyzed the client's business practices, operational procedures, and network infrastructure to determine required improvements and system functionality; then redesigned existing maintenance processes to take advantage of potential technology efficiencies. The SDI solution allows the City to efficiently manage operations, scheduling, and expenses at all vehicle repair and maintenance facilities, thus allowing more effective budgeting and reporting.

Instituting change in an organization is a complex, on-going process.

SDI understands that each technology initiative or business process analysis marks a chance for changing an organization for the better. And to successfully make a change, you must be committed to investing time, money and a little sweat if necessary.

SDI pledges this commitment to your organization as it embarks upon this project. We pledge our presence – from regularly scheduled meetings to off-hour emergencies. We pledge our quick response – whether in a support capacity, providing quotes, or in returning a phone call. We pledge our enthusiasm – for our work and in the success of your organization. We pledge to be willing to work with you, our client, to get through contract negotiations and procurement regulations, or project obstacles. And we pledge our on-going vigilance of industry trends to best guide your organization into the future.

From the back office to the front line, we're there.

That's our promise to you.

PMBOK-certified Project Management. On-going Quality Assurance Programs. Regular Executive Governance.

SDI Methodologies Deliver Success.

SDI's integrated team of project resources consistently apply proven project management methodologies to specifically address complex project engagements:

Experienced Project Leadership

Our PMP-Certified Project and Program Managers ensure that projects are completed on-time and within budget, and our clients are always well informed. SDI PMs provide a single point of contact and project responsibility for meeting scope of services, time, cost, and quality management expectations.

Proven Delivery Methodologies

SDI delivery methodologies ensure project continuity, quality and delivery throughout an implementation. Our delivery approach applies best of breed management techniques to manage risk throughout the project lifecycle:

- TQM-modeled Quality Assurance
- ITIL-based service management
- IEEE-compliant professional services

SDI's approach is focused on Total Cost of Ownership (TCO), eliminating the costly pitfalls of misaligned vendors.

Quality Assurance

Throughout project engagement, SDI conducts regular quality audits, senior-level quality reviews and hosts governance reporting meetings with key client stakeholders. SDI's Quality Relationship Management (QRM) program ensures that SDI senior

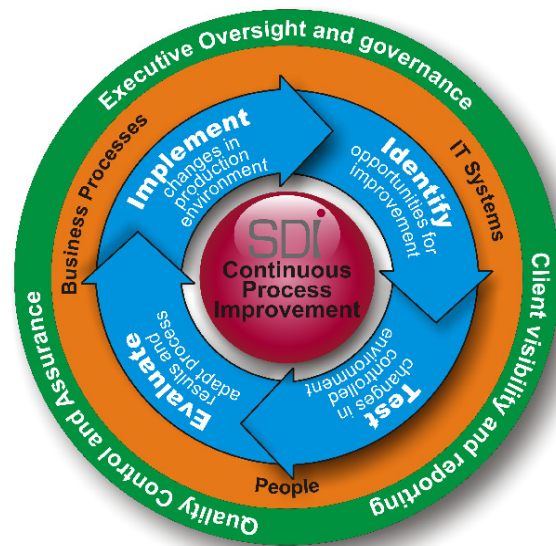
management hears our client's needs and we are delivering on what we promise. Our QRM Team strives to meet with our client teams on a quarterly basis to collect feedback on our performance, reliability and customer service.

Independent Validation and Verification (IV&V)

SDI's IV&V Program ensures that our clients' large-scale transformational technology initiatives' deliverables meet identified project requirements and business goals. From ERP implementations to interdepartmental business applications, SDI's IV&V professionals work closely with our customers to ensure that deliverables are complete and support future steps in the implementation process. SDI's IV&V programs deliver this crucial information in an environment free from internal organizational and outside vendor influences, to deliver a functional system that meets multiple stakeholders' budget, schedule and system performance expectations.

Executive Governance

Throughout the life of a client engagement, SDI conducts regular meetings with senior client stakeholders to monitor and review progress from an executive perspective. With monthly and quarterly meetings as typical frequencies, SDI executives are present to leverage the experience of our most senior professionals in the form of leadership, coaching, and mentoring.





SDI deployed megapixel surveillance technology at airport checkpoints for the TSA, to provide the agency with improved surveillance capabilities with fewer cameras, better forensic evidence, and claims reduction.

SDI Welcomes Former Joint Chief of Staff General Peter Pace as Special Advisor to Board of Directors.



"I am delighted to join the SDI team," said Pace. "I am most impressed by the firm's commitment to high standards of excellence in approaching every client. I believe this is a good fit for me, and I look forward to working with SDI to focus on ways to help their clients successfully address homeland security challenges."

**General Peter Pace
Special Advisor, SDI**

General Peter Pace, USMC (Ret.) has joined SDI as a Special Advisor to its Board of Directors. Pace is the former Chairman of the Joint Chiefs of Staff, a four-star general that brings more than four decades of Homeland Security and leadership expertise to SDI's Board.

"Homeland Security policy, operational best practices and emerging technologies are a constant concern of our clients and an important strategic focus for SDI. The firm is constantly advising our client base on technology applications to secure high profile critical infrastructure," said David A. Gupta, President and CEO of SDI. "The addition of General Pace, coupled with our aggressive national expansion plans, will add to SDI's ability to both expand our existing security technology solutions as well as generate new ones to better protect critical infrastructure throughout the U.S."

Since its inception in 1996, SDI has built a reputation for delivering mission-critical systems and infrastructure for capital asset intensive organizations that are directly impacted by Homeland Security issues. The firm has taken its service delivery model from \$7 Million in revenues and 27 clients to being the systems integrator of choice for over 150 clients including several nationally-recognized mission-critical entities.

SDI specializes in integrated security technologies including digital video surveillance, biometric access controls, and underlying infrastructure.

Pace, served as the 16th Chairman of the Joint Chiefs of Staff, the most senior position in the United States Armed Forces, from October 2005 to October 2007. In his capacity as Chairman, he served as Advisor to the President, Secretary of Defense, the National Security Council and the Homeland Security Council. Pace served as the Vice Chairman from 2001 to 2005. He is the first Marine to have served as either Chairman or Vice Chairman of the Joint Chiefs of Staff. During his tenure as Chairman, Pace was responsible for providing military advice on U.S. operations in Iraq and Afghanistan. In June, 2008 General Pace was awarded the Presidential Medal of Freedom, the Nation's highest civilian award. The President of the United States recognized General Pace for his selfless service and visionary leadership as one of our Nation's most respected and admired military officers. Pace is a graduate of the U.S. Naval Academy and holds a Master's Degree in Business Administration from George Washington University. He received his Commission in the Marine Corps in June 1967.

SDImpacts: Our On-Going Commitment to Corporate Citizenship.



“SDI believes that being a local business means being a good corporate citizen. It is part of our business practice to actively identify opportunities that create meaningful experiences that better our community’s workforce and make a difference in its citizen’s lives.”

David A. Gupta
SDI President

Building on the founding SDI principle of sound corporate citizenship, our SDImpacts programs serve the community through diversity initiatives, sustainable technology solutions, and active community involvement, to make a noteworthy impact on our environment, customers, and employees.

SDImpacts Diversity

For 11 years, SDI was a certified Minority-owned Business Enterprise (MBE), recognized in 29 states and municipalities including Illinois, the City of Chicago, and Cook County. Through our SDImpacts Diversity Program, SDI remains committed to meeting minority financial goals in our new and existing contracts, building MBE/WBE business partnerships, minority workforce recruiting, and building a corporate culture celebrating diverse perspectives, including a workforce that significantly represents minority inclusion.

SDI is proud to be a committed member of Chicago United’s Five Forward Program, designed to build minority businesses of scale through business relationships with five local minority firms.

SDImpacts Environment

The SDImpacts Environment Program strives to incorporate environmentally-sensitive best practices, products and

policies into our corporate culture to minimize the carbon footprint of SDI and of our clients. From the sustainable considerations taken in designing and operating our office space to our environmentally conscious technology solutions, SDI actively seeks out environmentally sound best practices to make a real impact in our world.

SDImpacts Community

SDI has a long history of giving back to our local community. Through sponsorships, professional service donations, technology solutions, and employee volunteer hours, the SDImpacts Community Program actively identifies opportunities to create meaningful positive impact on our community’s workforce and its citizen’s lives.

Since its inception in 1996, SDI’s First Chance Initiative (FCI) Program offers area youth the opportunity to see the impact of education, providing a glimpse of the future value of doing well in school today. Primarily drawing from public schools and community colleges, SDI interns work in a professional environment, learning to meet work deadlines and communicate effectively. Throughout the life of the program, SDI has paid over \$500,000 in internship salaries and scholarship funds, and currently employs several FCI alumni.



SDI maintains the enterprise-wide computing environment for the nation's second largest public transportation system at a lower cost per seat than incumbent provider, with an average call resolution time of .4 days, 99.9% achievement of contracted SLAs, and a 97% user customer satisfaction rating for our services.

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